



# Dynamics Sales QuickStart

Designed to help your business realize immediate value, remove costly implementation fees, and minimize project delivery risk, the Dynamics Sales QuickStart package can have Microsoft Dynamics 365 Sales ready for your team to use in just two weeks. This fixed price engagement provides your organization the following deliverables:

- Dynamics 365 Sales sandbox and production environments established and configured
- Configuration of Company Information
- Connect no more than 5 users (license costs not included)
- Assign security roles to users
- Configure Outlook integration for selected users
- Import of initial data (Leads, Contacts, Accounts, and Opportunities)
- Microsoft Teams Integration (license costs not included)
- LinkedIn Sales Navigator Integration (license costs not included)
- Up to four (4) hours of virtual training for identified users

## Assumptions

- One Business Unit will be created (additional Business Units will be quoted separately)
- All Lead, Contact, Account & Opportunity data will be provided to B52 in spreadsheets that meet the Microsoft import formatting standards
- All custom functionality and custom reports are not included in and will be quoted separately
- D365 Sales CSP licensing will be acquired by customer prior to project kickoff
- If necessary, Microsoft Teams licensing and Linked Sales Navigator licensing will be acquired by customer prior to project kickoff
- Required administrative access will be provided by customer to B52 Solutions prior to project kickoff

For more information, contact us at [info@b52solutions.com](mailto:info@b52solutions.com)